# Dr.GRAFT Brand Introduction

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A Scalp Specialized Brand Made by Doctors

## Dr.Graft





### **Medicos Biotech's**

## **Business Strategies**





#### MCB-WH

Sold to a multinational corporation through clinical trials.

#### MCB-CM1

Kit development for cancer diagnosis





#### **Dr.GRAFT**

Functional hair product development for hair loss mitigation

#### **MCB-Spider silk Cosmetics**

Cosmetics planning by utilizing new natural materials



BIO

#### **Bio-Related Patents**

Patent commercialization by purchasing outstanding technologies possessed by other universities as well as KAIST (to be scheduled)



# A Bio Venture Company Working Together with Experts Medicos Biotech

The company was established in 2018, led by professor-turned-plastic surgeon (Severance Hospital) of Yonsei University College of Medicine and professor from KAIST. The company has been producing 100% bio-based flagship products based on the development of the next wound healing compounds and functional cosmetic products.







## CEO Yoo Won Min

Professional Plastic Surgeon at Mega Graft

M.D., Ph.D. received from Yonsei Medical School

Former Professor of the department of plastic surgery at Severance Hospital of Yonsei University

Former Dean of the department of plastic surgery at Severance Hospital of Yonsei University

Director of The M plastic surgery Korea

Exchange scholar of Yale Medical School

Member of the Korea Society of Plastic and Reconstruction Surgeons

Member of the Korean Society of Aesthetic Plastic Surgery

Member of the Korean Cleft palate-craniofacial Association

Advisory doctor at Meilai Plastic Surgery hospital in China

Received Young Surgeon Scholarship from American Society of Plastic Surgery





## COO Ryu Hee Joong

Professional Plastic Surgeon at Mega Graft

M.D., Ph.D. received from Yonsei Medical School, adjunct professor at Yonsei Medical School

Trained at Thomas Jefferson University Hospital, USA

Trained at Chang Gung Memorial Hospital

Former Professor of the department of plastic surgery at Severance Hospital of Yonsei University

Member of the Korea Society of Plastic and Reconstruction Surgeons

Member of the Korean Society of Aesthetic Plastic Surgery

Member of the Korean Cleft palate-craniofacial Association

Member of hair graft study at Korea Society of Plastic and Reconstruction Surgeons

Member of the Internal hair research study





# Director of Research Institute Chung Hannah

Research Director at Medicosbiotech

Ph.D. at KAIST

Major in biochemical engineering

Major in metabolic engineering, synthetic biology



## **Medicos Biotech's Patents**

|    | Content   | Countries  | Condition    | Registration<br>number | Registration<br>date | Remarks                          |  |
|----|---|--|--------------|------------------------|----------------------|----------------------------------|--|
| 1  |   | Korea  | Registration | 10-1147860-0000        | 2012. 5. 14          |                                  |  |
| 2  | Method for Preparing Protein Having High Specific Amino Acid Content Through Co-expression of tRNA of Specific Amino Acid | Germany  | Registration | 2330186                | 2014. 12. 31         |                                  |  |
| 3  |   | Great Britain  | Registration | 2330186                | 2014. 12 .31         | Acquired 1st negotiating rights. |  |
| 4  | High Molecular Weight Recombinant Silk or Silk-like Proteins and  | Japan  | Registration | 5858936                | 2015. 12. 25         |                                  |  |
| 5  | Micro or Nano-spider Silk or Silk-like Fibers Manufactured by Using the Same  | China  | Registration | 102906107B             | 2015. 05. 20         |                                  |  |
| 6  |   | Korea  | Registration | 10-1765255-0000        | 2017. 07. 31         | Completed technology transfers.  |  |
| 7  | Method for Preparing Recombinant Proteins Through Reduced<br>Expression of rnpA   | United States  | Registration | 15533273               | 2018. 07. 05         |                                  |  |
| 8  |   | China  | Application  | 201580072797.9         | 2017. 07. 07         |                                  |  |
| 9  | Pharmaceutical Composition for Treatment of Wounds  | Korea  | Application  | 10-2018-0146287        | 2018. 11. 23         |                                  |  |
| 10 | Composition for Treating Alopecia or Stimulating Hair Growth  | Korea  | Application  | 10-2018-0146288        | 2018. 11. 23         |                                  |  |
| 11 | Composition for Cosmetics   | Korea  | -            |                        |                      |                                  |  |
| 12 | Method for preparing cryogels using spider silk protein   | Korea  | -            |                        |                      |                                  |  |
| 13 | Method for crossing Brain Blood Barrier using MCB-BBB   | Korea  | -            |                        |                      | Application preparation          |  |
| 14 | Method of reducing antibiotic usage using MCB-AB  | Method of reducing antibiotic usage using MCB-AB Korea - |              |                        |                      |                                  |  |
| 15 | Method of treating spinal cord injuries using MCB-SC  | Korea  | -            |                        |                      |                                  |  |





# Technology of Only Dr. GRAFT MCB-Graft What is Different?

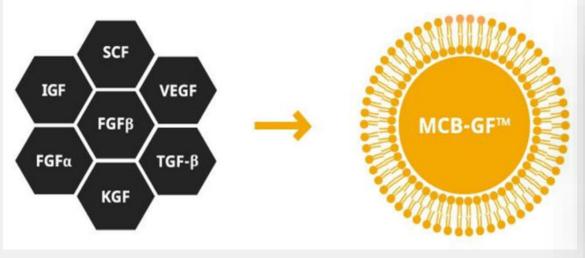


## **Discovery of 7 Growth Factors**

## **Helping Mitigate Hair Loss**

Discovery of 7 growth factors positively interacting with each other and ratio optimization their of help regenerate the scalp and mitigate hair loss.

- ✓ Activating dermal papilla cell generating the hair
- ✓ Promoting the division of keratinocyte cell getting involved in hair growth and hair quality
- ✓ Generating and strengthening neighboring blood vessels providing nutrients to the hair follicles supporting the hair



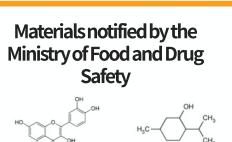


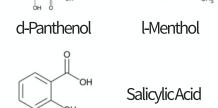


## MCB-GRAFT Formulas of Dr. GRAFT

Formulated with safe-to-use materials notified by the Ministry of Food and Drug Safety, helping strengthen and moisturize the hair.

Formulated with naturally derived extracts such as urtica dioica (nettle), houttuynia cordata, etc. free from harmful ingredients to enable all family members to use.







#### **Naturally Derived Extracts**



**Urtica Dioica (Nettle) Extract**Scalp improvement



**Cnidium Officinale Rhizome Extract**Skin tissue regeneration

Skiriussuerege



Houttuynia Cordata Extract Cell promotion and generation



Acorus Calamus Root Extract Hair rootstrengthening



Morus Alba Bark Extract Skin soothing



Panax Ginseng Root Extract
Cell regeneration





# Dr.GRAFT Scalp Shampoo

- ✓ Hair loss mitigation
- ✓ Soft feeling in use
- ✓ Weak acidic shampoo at pH5.5
- ✓ Ample foam and strong cleansing power
- Clinically tested and proven to cause no irritation

#### **Blackberry fragrance**

It gives out fragrances of blackberry and lavender at first and then a mysterious fragrance of orchid, and a delicate fragrance of musk at the end.







# Dr.GRAFT Scalp Hair Tonic

- ✓ Hair loss mitigation
- ✓ Hair getting abundant
- Freshness without stickiness
- ✓ Refreshing, cooling sensation
- Clinically tested and proven to cause no irritation

#### Olive fragrance

It gives out fragrances of olive and bergamot at first and then delicate fragrances of lily and violet, and a deep, delicate fragrance of musk at the end.



# Dr.GRAFT Scalp Hair Loss Shampoo 8ml\*30ea

#### 30-Day Project Pouch Set

When precious scalp and hair want fresh care every day, It is a hair loss-alleviating functional shampoo protecting the scalp and hair moistly and healthily by maintaining balance at pH 5.5.

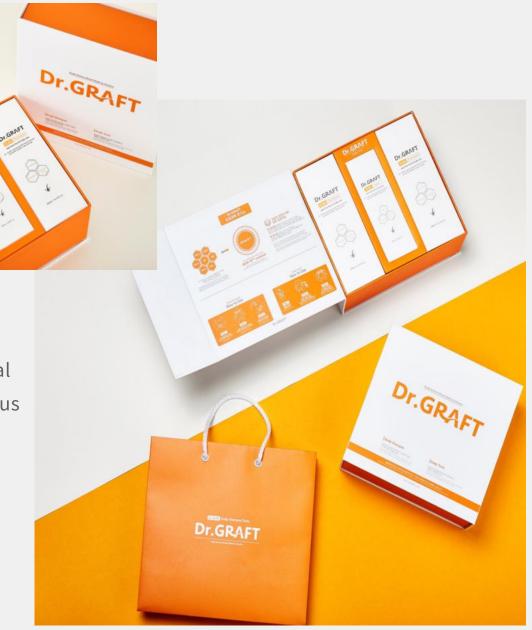




# Dr.GRAFT Scalp Hair Loss Set



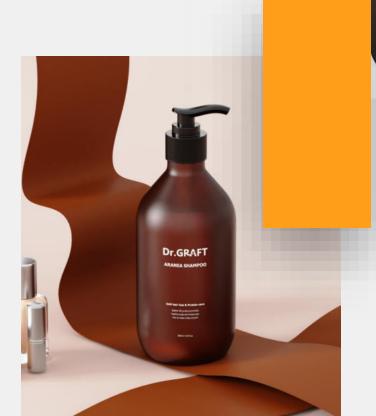
SCALP HAIR LOSS SAMPOO & TONIC of Dr. GRAFT making the scalp healthy and vibrant for overall environmental improvement of the scalp can be a gift satisfactory to a precious person.





# **Dr.GRAFT**Aranea Shampoo 500ml Aranea Treatment 200ml

MCB-Formula<sup>™</sup> & 'MCB-Silk'
together keep your scalp healthy
and moisturize damaged hair
to make it silky smooth and glossy
Available as of July 2021



Dr.GRAFT



## Dr.GRAFT Heal & Grow 500ml

Economic Anti Hair loss shampoo





## Dr. GRAFT Made with Tenacity and Belief in Efficacy

## Dr.GRAFT



Dr. GRAFT is doing its best to enable you to recover confidence anytime, anywhere, not to mention incessant efforts to showcase better products.







## MCB-GF Cocktail Has an Excellent Effect on Skin Regeneration.

- ✓ Combination of various growth factors
  existing in the human body based on a thesis
- ✓ Cocktail of growth factors effective for the epidermis, dermis, and epithelium based on an experiment
- ✓ Unique materials of only MCB that have an excellent effect on skin regeneration





## MCB-GRAFT That Satisfied Consumers

## **Evaluation of 1st Experience Group**

For 3 months from December 2018 to February 2019, consumer's direct experience of Dr. GRAFT revealed that 7 (approx. 23.3%) of 30 people could confirm that their hair noticeably grew.















Total hair loss, dry hair



Male (in his 60s) Hair loss on the forehead, oily hair



Male (in his 50s) Total hair loss, oily hair



Female (in her 40s) Alopecia areata

# Dr. GRAFT Formulated based on Feedback from Consumers

#### **Evaluation of 2nd Experience Group**

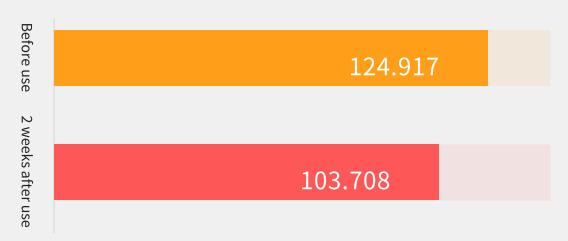
For 3 months from May 2019 to July 2019 after improving shampoo products based on feedback from 1st experience group, 2nd experience group's evaluation revealed that 8 (approx. 26.6%) of 30 people confirmed that their hair noticeably grew.



## **Clinical Test By**



After using Dr. GRAFT products, the measurement of hair root volume showed that the volume was 124.917 before use, but it was confirmed to be 103.708 2 weeks after use, which means that it improved.



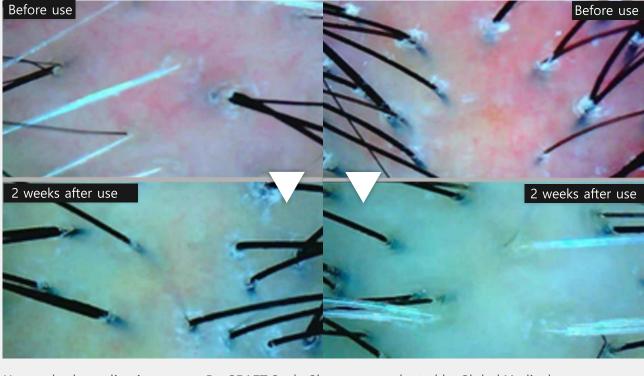
Human body application test on Dr. GRAFT Scalp Shampoo conducted by Global Medical Research Center, (research period) 2019.06.18 ~ 2019.07.18/ test code GMRC-19625-E1



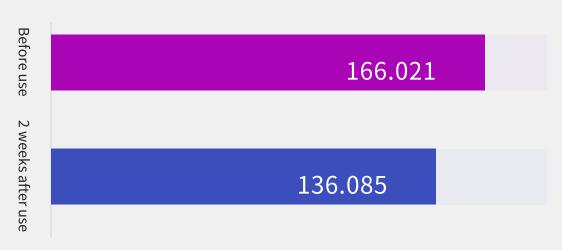


## Dr. GRAFT Shampoo is Proven to be Surely Effective.

Dr. GRAFT product is excellently effective in improving a reddish color on the scalp. The scalp that showed 166.021 in a clinical trial before use could be confirmed to be 136.085 2 weeks after use, which means that reddish color of the scalp improved.



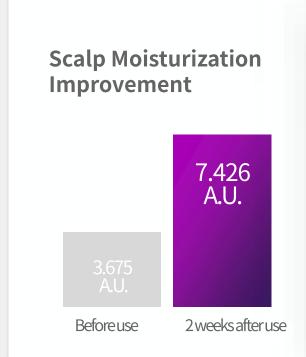
Human body application test on Dr. GRAFT Scalp Shampoo conducted by Global Medical Research Center, (research period) 2019.06.18  $\sim$  2019.07.18/ test code GMRC-19625-E1





## Dr. GRAFT Shampoo Correctly Provides Scalp Health.



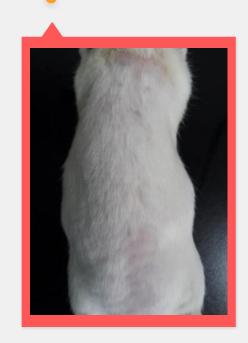




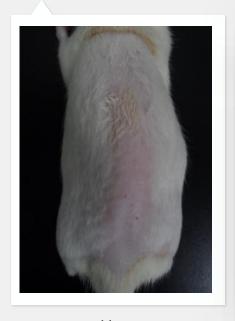
Human body application test on Dr. GRAFT Scalp Shampoo conducted by Global Medical Research Center, (research period)  $2019.06.18 \sim 2019.07.18$ / test code GMRC-19625-E1



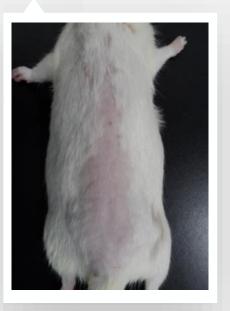
# Comparative Experiment of MCB-Graft with Competing Products in Korea Confirmation of Effect on Dr. GRAFT through a 2-Week Non-clinical Trial



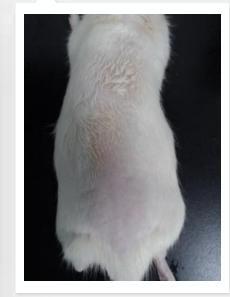
**Dr.GRAFT**Medicos Biotech



**Dr. \*\*oot**L\* Life Science



**Moje\*\*\***Moje\*\*\* Hospital



**T\* Shampoo**T\* Trilion



#### Korea No.1 Mobile Beauty Critic App, Whahae evaluated Dr. Graft in October 2020



#### Analysis of Whahae Keyword

| Rank | Keyword     | Score(100) |
|------|-------------|------------|
| 1    | Fragrance   | 82.76      |
| 2    | Bubble      | 79.92      |
| 3    | Hair Loss   | 58.33      |
| 4    | Detergency  | 80.00      |
| 5    | Freshness   | 100.00     |
| 6    | Formulation | 42.86      |
| 7    | Soft        | 100.00     |
| 8    | Moisture    | 100.00     |
| 9    | Jet         | 66.67      |

#### Comparison with competitors in Korea (Shampoo) (Tonic)

| Brand         | Rate          |  |  |
|---------------|---------------|--|--|
| Dr. Graft     | <b>★</b> 4.35 |  |  |
| Dr for Hair   | <b>★</b> 3.45 |  |  |
| Labo H        | <b>★</b> 4.19 |  |  |
| Dr. Groot     | <b>★</b> 3.62 |  |  |
| TS            | ★3.39         |  |  |
| Aheads        | <b>★</b> 3.67 |  |  |
| Dr. Banggiwon | <b>★</b> 3.80 |  |  |
| Kundal        | <b>★</b> 3.45 |  |  |
| Dr. Adol      | <b>★</b> 4.14 |  |  |

| Brand        | Rate          |
|--------------|---------------|
| Dr. Graft    | <b>★</b> 4.09 |
| Aromatica    | <b>★</b> 4.07 |
| Seedmul      | <b>★</b> 3.76 |
| Silk therapy | <b>★</b> 3.53 |
| Dr for Hair  | <b>★</b> 3.89 |
| Everytoktok  | <b>★</b> 4.27 |
| Chungmijung  | <b>★</b> 4.09 |
| Ryo          | <b>★</b> 3.50 |
| Dalif        | <b>★</b> 4.15 |



#### **Medicos Biotech's**

# **Overseas Certification**

Completed Registration with the USFDA Registration DONS No. 695067951

Received Approval from Japan's PMDA Registration No. 99CZ999999

Registration with CPNP Reference No: 3606331, 3606332







# Dr. Graft Sales at Drug store nationwide











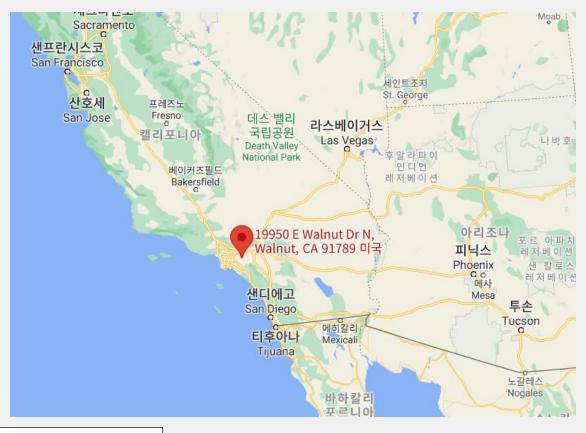




### **Medicos Biotech's**

# Warehouse in the USA

19950 E Walnut Dr N, Walnut, CA 91789



| Product Description     | Size cm     | Unit | Net Weight(Kg) |
|-------------------------|-------------|------|----------------|
| Dr. Graft Scalp Tonic   | 400*259*170 | 40   | 10.00          |
| Dr. Graft Scalp Shampoo | 390*327*200 | 30   | 13.00          |

## Seoul Innovative Award Selected



## Dr. Graft Video Achieves

https://youtu.be/29P3epQr70k

https://youtu.be/7ehg6FQ7nik

https://youtu.be/BGKTa\_ZNipI

https://youtu.be/ZWbpcW6NFd8

https://youtu.be/MLbZNSJpuU0



## We Are Medicos Biotech



#### Mission

Medicos Biotech is putting all of its efforts into research and development for a beautiful and healthy life through biotechnology. The increasing life expectancy keeps raising our interest in beauty and health. Medicos Biotech is making its effort to provide better products through research and development to meet consumer's needs.



# Thankyou

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