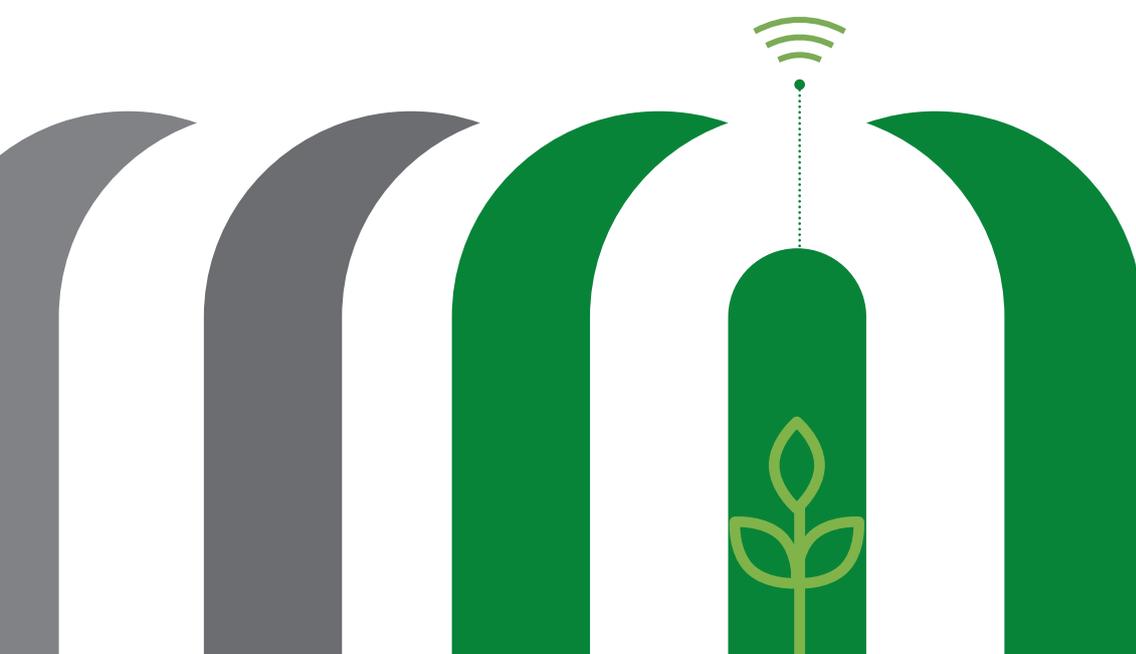


MAAS

(Market-as-a-Service)

UI Solution



Company Profile

CEO Greeting

Existing protected horticulture has been carried out since 30 years ago from the perspective of control management system in independent greenhouses, however, in recent years, protected horticulture is changing into controlling protected horticulture subject to the perspective of crop activity analysis solution and from a simple perspective of adjusting and controlling the environment in protected horticulture facilities (temperature, humidity, CO₂) to cultivation method that analyzes crop activities in environment control standards. From this, pheno-type and geno-type cultivation methods are mentioned.

In addition, due to environmental regulations such as CO₂ restrictions, data-based cultivation methods are becoming an issue. The place where this is most actively reflected is Europe.

High value-added crops such as paprika-tomato and vegetables will be the target market, and application to protected horticulture for high value-added crops will become our target market.

Apart from the existing cultivation perspectives, 3rd generation smart farms seek to form big data from integration of distribution, processing, and promotion data to provide one-stop solution for business model services from cultivation, sales, and processing.

Motivated by perspectives above, we started providing 3rd generation smart farms and cloud platform-based growth analysis and environment control solution and app service for fruit and vegetables, crops and protected horticulture, and from 2020, we started providing first UI service business model that offers intelligent data services for protected horticulture driver control services and distribution price proposal services using cultivation logic of database application solution which applies machine learning via modelling based on optimal tomato production prediction and environmental control model after collection-storage-processing. These UI services will be permanently developed and at the same time new crops will be added.

Certification

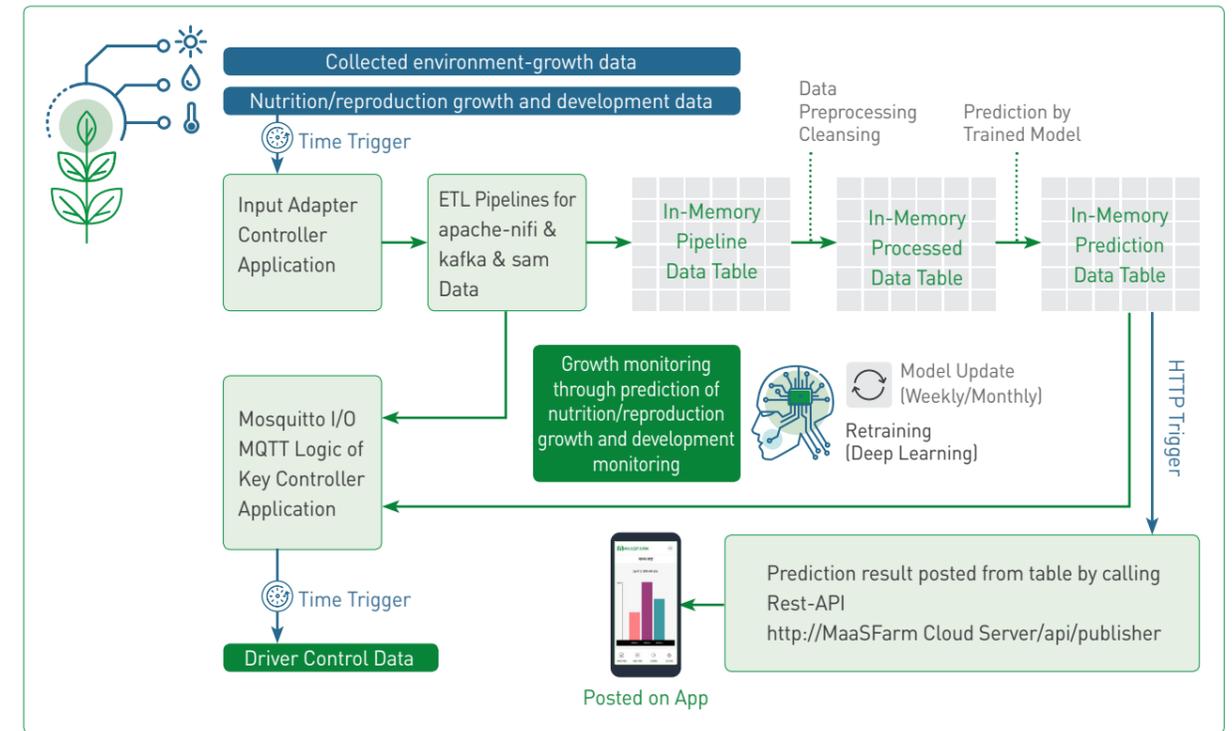


Company History

- 2017**
 - 12 - Signed agreement with Generation-Convergence Startup Campus, a startup support business by Ministry of SMEs and Startups
- 2018**
 - 01 - Established a private company, MAAS Consulting
 - 03 - Constructed automatic environment growth data processing platform and growth analysis solution for smart farms with vegetable and crop specification services
 - 05 - Released app service for growth analysis kit for smart protected horticulture farms with fruit, vegetable, and crop specification services in Google Play Store
 - Acquired venture business confirmation from Korea SMEs and Startups Agency
 - 06 - Filed patent
 - 07 - Incorporated as MAASFARM Co., Ltd.
 - 08 - Successfully performed Generation-Convergence Startup Campus, a startup support business by Ministry of SMEs and Startups
 - 10 - Signed Innopolis agreement with Ministry of Science and ICT
 - 12 - Established research department
 - Participated in 1st Future Intellectual Smart Farm and City Exhibition

About MAASFARM

MAASFARM is a company specializing in provision of environment, growth, farm, control, and management data to smart protected horticulture farms optimized through database application solution based on integrated Apache Hadoop DB platform by organizing consortium-shared platform with internet of-things (IoT) for optimization of smart farms.



MAAS(Market-as-a-Service) MAASFARM(Private Cloud Platform)

- 2019**
 - 01 - Filed trademark for MAASFARM
 - Added business types: Software development (ICT for farming), construction of data processing system for farming (ICT)
 - 03 - Registered as a supplier for K-Data voucher support business by Ministry of Science and Technology
 - Attracted KRW 200 million policy fund loan from Korea Technology Finance Corporation
 - 04 - Relocated business and factory: moved into Korea Electronics Technology Institute Eco Business Incubation Center at Jeonbuk Innopolis
 - Designated as an innovative procurement goods by Public Procurement Service - Venture Nara
 - Registered direct production certificate (factory)
 - 05 - Smart farm registered as beneficiary company of Gimje Innovation Valley
 - 06 - Successfully performed Innopolis business with Ministry of Science and ICT
- 2020**
 - 07 - Short listed for trial purchase of technology development product by Small and Medium Business Distribution Center
 - Signed agreements on data voucher support with Ministry of Science and ICT and on product supply with National Information Society Agency
 - 08 - Established Open Lab in Jeonbuk Agriculture and Life SW Integrated Cluster Korea Electronics Technology Institute (Paprika Farm in Jeonbuk Agriculture Technology Institute)
 - Signed agreement to install test beds and commenced data collection
 - Launched and installed environment data collector and gateway for protected fruit, vegetable, and crop horticulture farm
 - 09 - Successfully performed Jeonbuk University LINIC+ assignment
 - 10 - Participated in the 5th Jeonbuk Agriculture and Life SW Integration Fair and International Exchange Event
 - 12 - Submitted successful performance report with K-Data for Ministry of Science and ICT data voucher support business
 - Capital increase by KRW 140 Million
 - 04 - Exhibited in Venture Procurement Section, Procurement Market Expo
 - Signed foreign branch agreement with Korea Trade-Investment Promotion Agency - Copenhagen, Denmark
 - 05 - Signed agreement for 2020 Agricultural and Food Venture Incubation Support Business with Foundation of Agricultural Technology Commercialization and Transfer
 - Acquired venture business confirmation through Technology Evaluation Guarantee Company project by Korea Technology Finance Corporation
 - 06 - Signed agreements on 2020 Production Innovation Voucher Support Business with Korea SMEs and Startups Agency
 - 07 - Signed agreements on Agricultural and Food RnD Plan Support (IP Plan) Business with Foundation of Agricultural Technology Commercialization and Transfer
 - 08 - Signed agreement on construction of innovative smart agriculture and life system industry hub by linking with transferred public institutions
 - 09 - Successfully attracted startup matching fund investment from Korea Venture Investment Corp

Solution

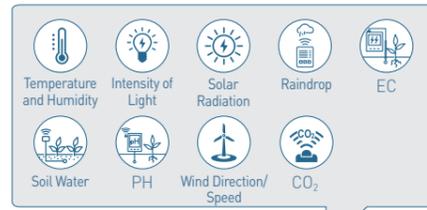
MAAS(Market-as-a-Service) UI Solution 1.0

Growth analysis solution software and app service for smart protected horticulture farms with fruit, vegetable, and crop specification service

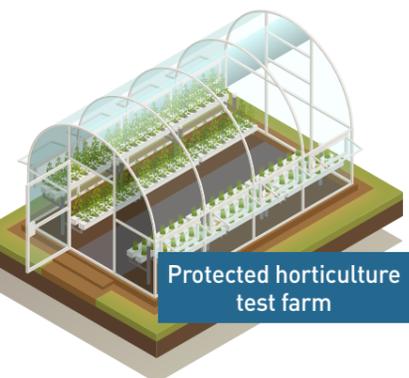
Cloud platform-based crop activity, growth and prediction analysis for cultivation logic and controller environment control solution for specialized UI intelligent data service including optimum production.
(Crop activity, distribution pricing, controller monitoring, composite controller controlling and price proposal management system)

- 1st step : Automatic analysis and proposal by data specification monitoring applied solution which collates, stores and processes data collected by ICT collection package (all-in-one gateway comprising of wireless LTE router and sensors) installed in protected fruit horticulture in smart greenhouses
- 2nd step: Provides harvest quality through crop specification service solution that analyzes prediction and controls drivers by utilizing AI deep learning and cultivation logic controller technology
- Management system for distribution price provision and proposal solution

Protected horticulture /outdoor crop cultivation environment measurement

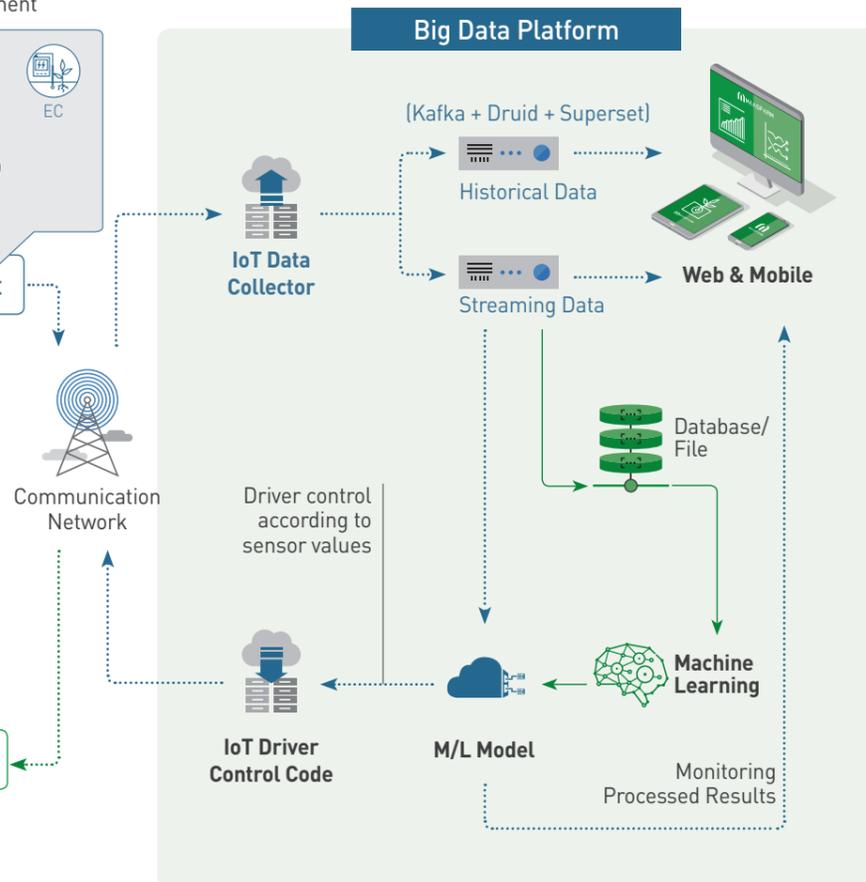


IoT Data Transmission Agent



Protected horticulture test farm

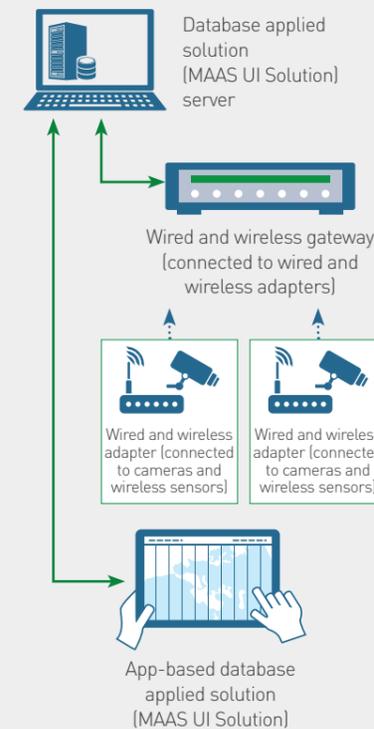
IoT Data Driver Agent



Strengths

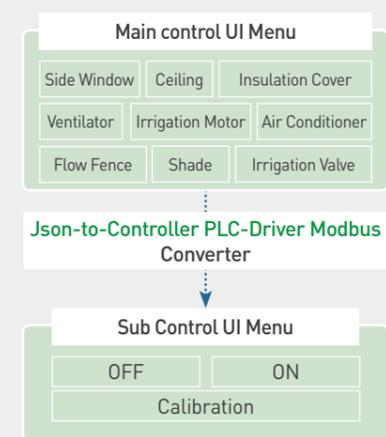
1 Linked to AIoT System

AI Cloud Platform Crop Activity Analysis Solution
+ IoT Gateway / LTE Internet Router
+ Sensor IoT / Driver IoT and Composite Driver IoT



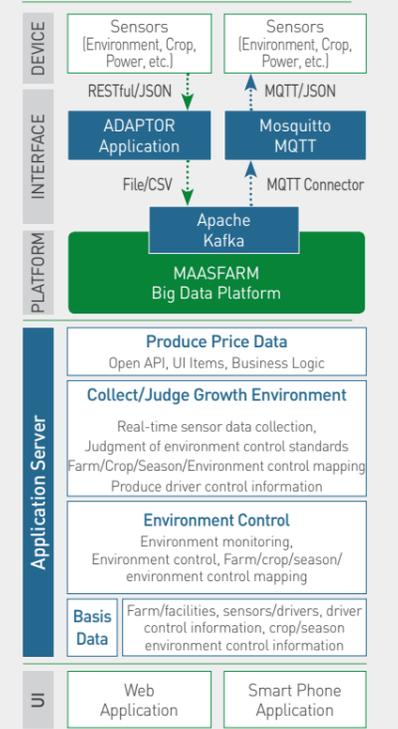
2 KS Standard Based Driver Control

Modbus format data conversion controller using daemon server to convert controller key value from server to controller after Json app service information



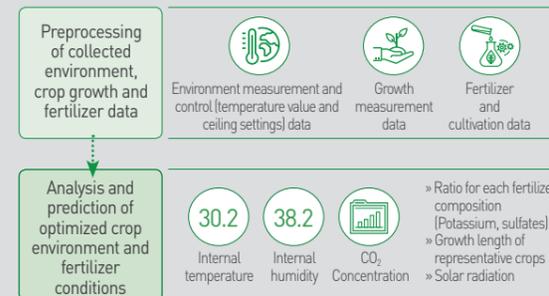
3 UI Platform and DB Applications

System diagram that adds application server for real-time data collection and processing by reflecting IoT driver control on smart protected horticulture farm platform



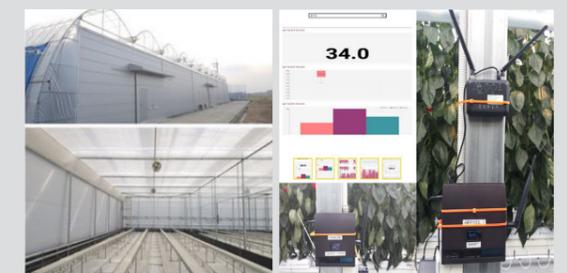
4 Many Years of Experience

Analyze optimized cultivation environment / fertilizer conditions through preprocessing of collected data



5 Rich Test Bed

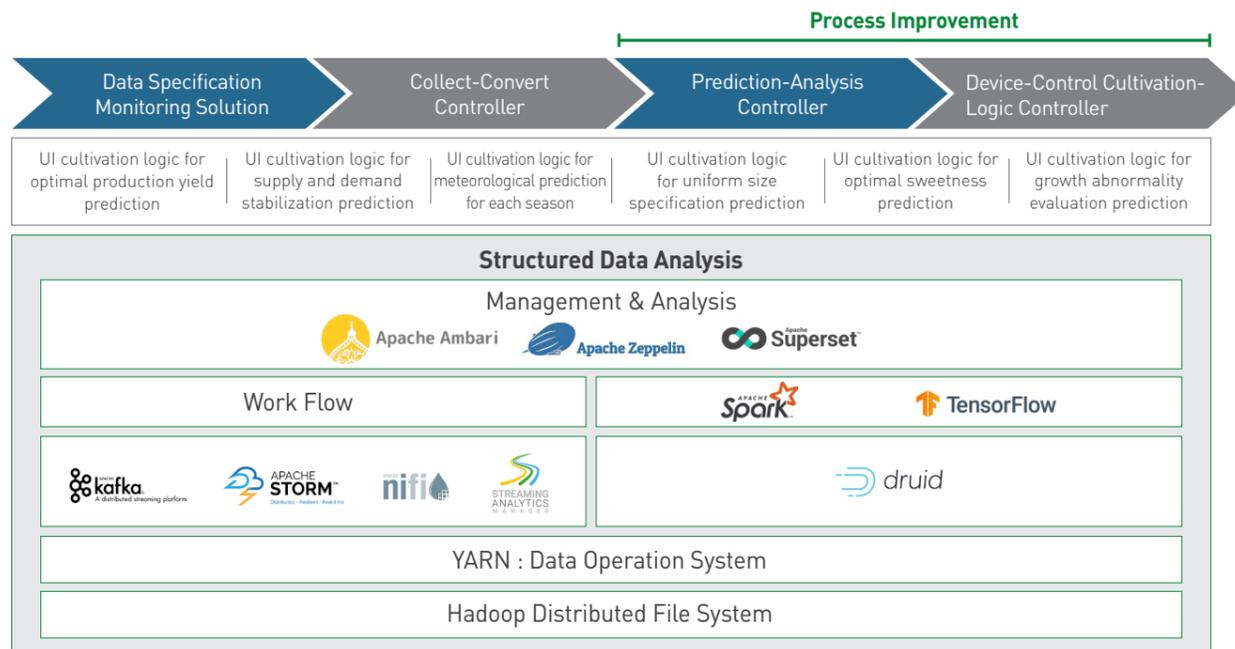
Established Open Nature Lab test bed within Fruit and Vegetable Research Lab



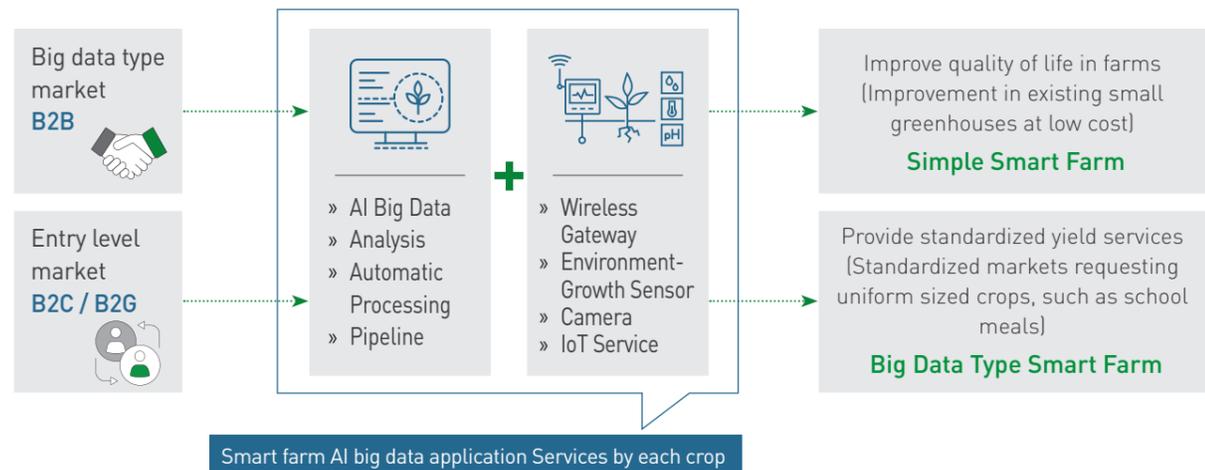
Target Market



Business Promotion Plan



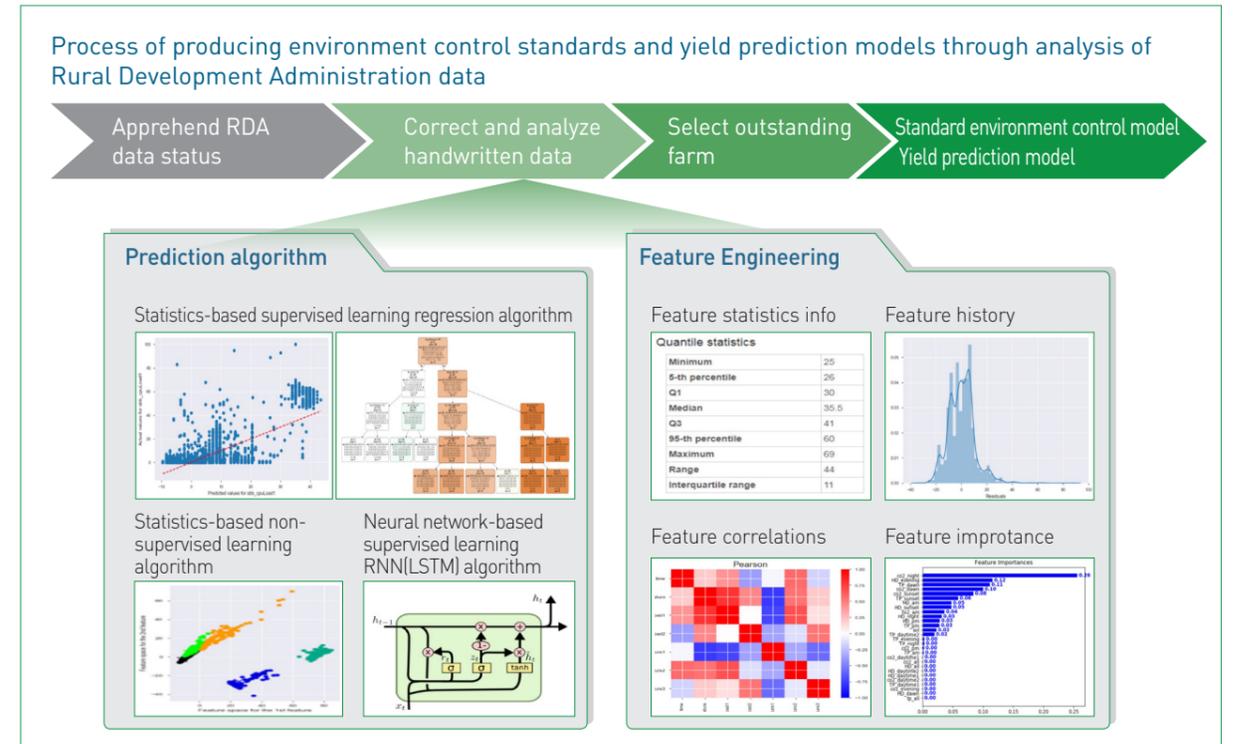
Profit Model



Business Case

[Optimized mature tomato production]

Data Modelling Process



Contracted to transfer RDA handwritten data

Handwritten collected data in 69 farms from Jeonnam, Jeonbuk and Gyeongbuk in 2016-2018.

영역	변수명	이름	비고	
생육	growth	생장길이		
	n_leaf	엽수		
	length	엽길이		
	width	엽폭		
	new_f_height	화방높이		
	stem	줄기굵기		
	n_group	개화방향		
	f_group	개화군		
	fr_group	착과군		
	h_group	수확군		
	n_har	소화수		
	n_fruit	열매수		
	환경	id	농가번호	
		year	년도	
week		주차		
sol		누적일사량		
TP_all		내부온도_전체		
HD_all		내부습도_전체		
CO2_all		CO2_전체		
TP_daytime1		내부온도_주간		
HD_daytime1		내부습도_주간		
CO2_daytime1		CO2_주간		
TP_daytime2		내부온도_야간		
HD_daytime2		내부습도_야간		
CO2_daytime2		CO2_야간		
TP_am		내부온도_오전		
HD_am	내부습도_오전			
CO2_am	CO2_오전			
TP_pm	내부온도_오후			
HD_pm	내부습도_오후			
CO2_pm	CO2_오후			
TP_sunset	내부온도_해지기전			
HD_sunset	내부습도_해지기전			
CO2_sunset	CO2_해지기전			
TP_evening	내부온도_초저녁			
HD_evening	내부습도_초저녁			
CO2_evening	CO2_초저녁			
TP_night	내부온도_심야			
HD_night	내부습도_심야			
CO2_night	CO2_심야			
TP_dawn	내부온도_새벽			
HD_dawn	내부습도_새벽			
CO2_dawn	CO2_새벽			
n_rain	강우			
관수	d_num	평균관수횟수		
	d_g_ec	공급ec		
	d_g_ph	공급ph		
	p_water	1그루당 1회물량		
생산량	p_water_day	1일 물공급량		
	quantity	수량		
생산량	extent	면적		
	production	수량		

Intelligent data service model for optimized mature tomato production

	Period	Average value
Middle of growth in 1-year growth stage (Nov-Dec)	Max. Production [kg/3.3mxm/week]	7.7
	Average Production [kg/3.3mxm/week]	2.7
	Average No. of weeks	7
Average number of harvesting weeks per year		40
Reasonable growth proposal	Length(cm)	
	Stem thickness(mm)	
	Flower cluster height(cm)	
Setting environment control standards for maximum production	Accumulated solar radiation [J/cm ²]	Provide seasonal model after signing contract (membership registration)
	Average daily temperature	
	Average weekly temperature	
	Average night temperature	
	Average day humidity (%)	
	No. of irrigations per day	
	Water quantity per supply [cc/day/plant]	
	Saline concentration(ds/m)	
	pH concentration	



Headquarter/R&D Center

311(ECO Business Center,KETI), 111 Ballyong-ro, Deokjin-gu, Jeonju-si,
Jeollabuk-do, Republic of Korea

Tel +82-10-5201-2257

Fax +82-63-214-2257

E-mail hlee0212@gmail.com